BAKERY PRODUCTS

POWER & LIGHT

CAN MANUFACTURE

GREENHOUSE PRODUCTS

INDUSTRIAL CARTOGRAPH of THE TERRE HAUTE MARKET

ENAMELWARE MFG.

WOOD PRESERVING

PLUMBING & HEATING

FLOUR, FEED & GRAIN

COOPERAGE MFG.

MEAT PACKING

GLASS PRODUCTS

PROTECTIVE COATINGS

PRINTING & ENGRAVING

CLOTHING MFG.

IRON - STEEL - BRASS

PACKING OF COFFEE & SPICES

LIQUORS & BEVERAGES

GAS & CHEMICALS

INKS & ADHESIVES

AWNINGS & TARPAULINS

CASTINGS & BEARINGS

PATTERN MFG.

SCALE MFG. & TRUCKING

BOILER & MACHINERY MFG.

MATTRESS & BEDSPRING MFG.

CANNING OF FRUITS & VEGETABLES

PENICILLIN & DRUGS

HOUSEHOLD FURNITURE

TERRE HAUTE INDIANA TO CHICAGO ILLINOIS 178 MILES

TERRE HAUTE INDIANA TO ST. LOUIS MISSOURI 168 MILES

TERRE HAUTE TO DANVILLE 71 MILES

TERRE HAUTE TO EFFINGHAM 66 MILES

TERRE HAUTE TO INDIANAPOLIS 72 MILES

TERRE HAUTE TO CINCINNATI 183 MILES

INCORPORATED TOWNS OF THE WABASH VALLEY SERVED BY THE TRIBUNE-STAR — THE ACTIVE TERRE HAUTE MARKET

WABASH VALLEY COLLEGES
INDIANA STATE TEACHERS COLLEGE
ROSE POLYTECHNIC INSTITUTE
ST MARY-OF-THE-WOODS COLLEGE

TERRE HAUTE IND WITHIN 50 MILES OF 500,000 PEOPLE WITHIN 300 MILES OF HALF THE POPULATION OF U.S.

AVERAGE WINTER TEMP 31°
AVERAGE SUMMER TEMP 75°
N
W
E
S
ON THE BANKS OF THE WABASH

LONGITUDE 87 DEGREES - 25 MIN WEST

LATITUDE 39 DEGREES - 28 MIN. NORTH

39 DEG-28 MIN N

ILLINOIS
INDIANA
C & E I R.R.
C.M. ST. P. & PAC.
Edgar County
Coles County
Cumberland County
Clark County
Crawford County
Jasper County
Vermillion County
Parke County
Vigo County
Clay County
Sullivan County
Greene County
Wabash River
White River
PA. R.R.
N.Y.C. R.R.
CAYUGA
NEWPORT
DANA
MONTEZUMA
ROCKVILLE
CLINTON
UNIVERSAL
ROSEDALE
OAKLAND
PARIS
VERMILION
ASHMORE
KANSAS
WESTFIELD
MARSHALL
MARTINSVILLE
HUTSONVILLE
GREENUP
CASEY
TERRE HAUTE
CARBON
KNIGHTSVILLE
BRAZIL
SEELYVILLE
STAUNTON
RILEY
CENTERPOINT
BOWLING GREEN
CLAY CITY
FARMERSBURG
SHELBURN
HYMERA
SULLIVAN
MEROM
DUGGER
JASONVILLE
WORTHINGTON
LINTON
BLOOMFIELD
CARLISLE
OAKTOWN
BICKNELL
YALE
WILLOW HILL
NEWTON
OBLONG
ROBINSON
PALESTINE
COAL
CLAY PRODUCTS
HIGHWAY FREIGHT
PLATFORM SCALE
CENTER UNITED STATES POPULATION

AIRLINES
HIGHWAYS
RAILROADS

POPULATION
○ 100 - 500
⊙ 500 - 1000
⊡ 1000 - 5000
⊠ 5000 - 10000
★ TERRE HAUTE CITY ZONE POPULATION 83,370

TERRE HAUTE 498 FEET ABOVE SEA LEVEL

Cartography by Chas. Vining

TERRE HAUTE TO EVANSVILLE 108 MILES
TERRE HAUTE TO VINCENNES 59 MILES
TERRE HAUTE TO LOUISVILLE 178 MILES

FIBRE BOX MFG.

COAL MINING

DAIRY PRODUCTS

CLAY PRODUCTS

VEGETABLES

FRUITS

SAND GRAVEL & CONCRETE

POULTRY & EGG PROCESSING

PAPER MILL PRODUCTS

PROCESSING OF TOMATOES

THE CARTOGRAPHER SPEAKS FOR TERRE HAUTE, INDIANA

In picture form are listed many of the principal industries that make the Terre Haute market great. Unlike the regions characterized by one or two dominant types of industries, Terre Haute, west central Indiana and eastern Illinois industry is highly diversified, which stablizes buying power and tends to cushion fluctuations in business.

In addition to manufacturing industries the Terre Haute Area is situated in the heart of the rich Midwest Agricultural Valley, unquestionably the greatest food producing area in the world. This, in turn, has made Terre Haute an outstanding center of food processing and distribution.

A further study of the cartograph reveals in detail the advantages of Terre Haute. Its location in relation to other markets—its transportation facilities—its vast treasures of coal, clay, oil and other natural resources—its location within 40 miles of population center of the United States.

Due to the nature of state boundaries, Terre Haute is a bi-state market, including six counties in Indiana and three counties in Illinois. Terre Haute is truly a compact, self-contained and stable market in which the prosperous people that number more than a quarter million can well be proud.

Industries (T.H.)

INDIANA ROOM

VANISHED INDUSTRIES OF TERRE HAUTE AND VIGO COUNTY
1816 to 1926

by

GEORGE A. SCOTT

REFERENCE
DO NOT CIRCULATE

cop. 1

Terre Haute-Ind.-Industries-1816-1925-

VANISHED INDUSTRIES OF TERRE HAUTE AND VIGO COUNTY
1816 to 1925

Paper Prepared for the Vigo County Historical Society By
George A. Scott, from extensive notes gathered
by him on the subject.

In 1816 and for many years afterward, Terre Haute was one of the leading business centers of the Northwest Territory. People came into this part of the country for various purposes, as land hunting, fur trading, lumber manufacturing, and from these Terre Haute became a center of shipping, both for goods coming into the locality and for the products of the country going out of this locality. The Wabash River at that time, and for many years thereafter, being the highway for much commerce. Terre Haute is one of the larger centers, and many towns along the Wabash were used for gathering points for supplies of the country, both going and coming. Various industries, to meet the needs of the population at the time, sprang up and some grew to great importance, and then died down and passed away. These industries that have come and gone have covered a wide field of activity, and it might be well to study with some care the causes of some of these industries departing from us, and try to determine whether with some forethought on the part of the people and community, these industries and others of their kind might not have been retained or might now be organized to operate in Terre Haute, and Vigo County.

BREAD

The making of bread as a business was, of course, carried on in the community very early, and I have no information as to who was the first baker in Terre Haute, but the first Steam bakery in Terre Haute, by Heinig Bros. in a building on La Fayette Avenue at the corner of Elm Street. This bakery was run successfully for many years, and went out of business some 35 years ago or more, and I mention it here part-

BATH HOUSES

The first public bath house of which I have any record was the one at the Terre Haute House. Chauncey Rose, in 1865, in attempting to bore a well for water to supply the Terre Haute House, struck petroleum oil and later in attempting to get a better flow of oil, got artesian water of sulphur variety; and in order to use this water profitably, he erected a frame bath house, near the east end of the Terre Haute House and for several years this bath house was used. It was finally discovered that the fumes of the sulphur water ruined the silverware of the hotel and the original well was plugged up.

Some years later the Magnetic Minerals Springs bath house was opened, being bored about 1880 for oil and got the same kind of mineral water as the Terre Haute House. It was located about 200 ft. South of Walnut Street and 100 feet west of Water Street. In 1882 a bath house was built at this place and a swimming pool. It was first operated by Ira. Delano, and from him passed into the hands of several people successively and was finally owned by the late George Faris. It was destroyed by fire.

In 1889 an oil well was bored at Chestnut and 10 and one half Streets and the same sulphur water was obtained. At this place David Bronson erected a bath house and swimming pool, and this was conducted by Mr. Bronson, and afterwards by his sons Ross and Harry until 1921, when the building burned and in a short time theproperty went into other uses.

BICYCLE FACTORY

Terre Haute at one time had a bicycle factory at First and Wabash Avenue. This factory was organized in 1896, the object of the organization being to manufacture sewing machines, and bicycles and their parts. The business was discontinued after several years.

BREWERIES

The making of beer for beverage at one time was one of the exten-

sive Industries of Terre Haute. One of the first was Imbres's Brewery, located at Seventh Street and the Canal, now the Vandalia Railroad, this structure occupying the whole space between the canal and Sycamore Street, and had in it very deep cellars for cooling beer. This brewery was destroyed by fire about 1875 and was never rebuilt.

Easton's Brewery was located at First and Wabash Streets, and was at one time quite an extensive brewery.

One of the early breweries was mogger's Brewery at Ninth and Poplar Streets.

The Terre Haute Brewery at Ninth and one-half and Poplar Streets, while not making beer, is making a near-beer, and therefore, is not quite a vanished industry.

The people's Brewery was organized in 1904. Their principal product was the manufacture of beer and artificial ice.
After the dry law went into effect, about 1918, this went out of business, and changed its name to the People's Ice & Cold Storage Co. and its principal business is indicated by its name.

BUGGIES, CARRIAGES AND WAGONS

In the past history of Vigo County and until within the last fifteen years, buggies, carriages and wagons were the vehicles used for transportation of people and merchandise, and the manufacturing of these vehicles was one of the large industries of Terre Haute.

The Terre Haute Buggy Co. located first at Thirteenth and Beech Streets, and later its headquarters at First Street and Wabash Avenue, was for a number of years one of the large factories of Terre Haute.

Fouts & Hunter Carriage Manufacturing Co. was organized in 1885, with Wm.R. Hunter as President, and they manufactured buggies and wagons of several varieties. This business was the outgrowth of the Fouts and Hunter business which started as a livery business and developed from that into the buying and selling and shipping of horses and mules, then into buying and selling one-seated and two-seated buggies from a factory in Cincinnati, and then into the manufacture of light buggies and wagons in a factory on the west side of Third Street, between Ohio and Walnut Streets. This company abandoned the making of buggies and wag-

ons about 1915, and this old factory building, (1925) is occupied by a vegetable and fruit market.

Glick Bros. at 25th Street and Poplar, and 17th and Poplar Streets was at one time quite a business in the manufacture of buggies.

In the same connection with buggies and vehicles, I wish to call attention to two vehicles that have long since vanished from the street of Terre Haute- vehicles that were at one time very common. One was the two-wheel dray, a vehicle for the carrying of heavy freight and evidently invented for handling barrels and hogsheads. This dray was built of very heavy material and balanced on the axle of the two wheels so that with a very little tilt, the long back end of the dray could be dropped and the barrel or hogshead could be rolled up this incline and held in place by strong standards set in round holes along the line of heavy timbers of the dray. The driver would then take his seat on the side of the dray and drive to the place of delivery, pull out the standards which held the load, lift the front end and let the barrels roll off at the back end. It was upon a dray like this that the first hogsheads of water were hauled from the river to a fire by the draymen of the town for a prize of $5.00 for the first hogshead delivered to the fire. Charles Trout tells me he often rode on the dray with one of the drivers - Barney Lamb, while hauling barrels of water to fires, and sometimes slid off while making the run.

The other vehicle that has passed away is the buckboard. Just the opposite of the dray. The buckboard was built of light material, four small wheels, with a wide oak or ash board holding the front axle with the back axle, and with a seat located a little to the front of the middle of this board. The board itself being the spring for the conveyance. There was just a small dashboard in front and originally this with the shafts was all there was to the vehicle, but later the back-part of the buckboard was enclosed by a light iron rail, and then some-

With this industry of making barrels, the business of accumulating hoop poles was an industry of itself and required the labor and time of a great population to take care of it.

CANDLES

The manufacture of candles was one of the necessary industries in early Terre Haute, and while many people made their own candles out of tallow and various mixtures of beef tallow with beeswax, there were at various times several candle factories in Terre Haute. One of them was the Haggarty Candle Factory. Another one was the Britton Harrison Candle Factory on Third Street, north of the canal.

CANNING FACTORIES

While Terre Haute has a packing company now, it has had one or two other canning factories, one being the Terre Haute Canning Co., or the Terre Haute Packing Co., located at 16th Street and Florida Ave. This factory was in existence from 1895 until about 1900 and canned various fruits and vegetables. It was destroyed by fire and was never rebuilt.

CANAL

Of the transportation industries that have vanished, the Wabash and Erie Canal is the most important. It was organized by an act of the legislature of Indiana about 1820 and was the subject of several political campaigns. It was constructed part at one time and part at another at different places along its course, but was finally completed and operated from Toledo, Ohio, along the south and east bank of the Wabash River to Evansville. After it was constructed, experience showed it could not compete profitable in a business way with the railroads and it was gradually abondoned and its right of way sold, mostly to farmers. Prof. Albert Faurot presented to the Vigo County Historical Society a very fine paper on this old Wabash Canal some two years ago.

DISTILLERIES

Distilleries for the manufacture of whiskey as a beverage and a med-

icine were early operated in Terre Haute and Vigo County, and this industry continuted down to the time of the 18th Amendment to the United States Constitution when the last of them in operation at that time quit business and started to making denatured alcohol and other distillations. The first distillery I have found was that of Joseph F. Jenckes, located on the National Road about two miles east of Terre Haute, on the site of what is now the Highland Lawn Cemetery.

The McGregor Distillery at First and Park Streets, was first owned by Alexander McGregor and later sold to Hulman & Cox, and then to Crawford Fairbanks, and possible others.

The distilleries organized after 1880 were the Indiana Distillery, Merchants Distilling Co., United States Industrial Alcohol Co. American Distilling Co. and the Commercial Distilling Co.

These distilleries of the later type did an immense amount of business. Nearly all of them grinding and distilling as much as 10,000 bushels of corn a day, and busy most of the time.

They have all passed away except the Commercial Distillery, which is now the Commercial Solvents Corporation, whose product is not whiskey, but the products and distillations other than for beverage purposes.

ELECTRIC LIGHT COMPANY

The first electric light company which operated in Terre Haute was the Terre Haute Electric Light Co., organized in 1885, its president being A.J.Crawford, and its secretary, Edwin Ellis. It was located in a building formerly occupied by the Bramble Lock Co., a two-story brick building located south of the Vandalia Railroad on the west side of North Center Street. This company supplied street light for the city of Terre Haute in 1886, taking the place of the gas lights furnished by the Old Terre Haute Gas Company. This company started first with two dynamos of 50 arc lights each and these were used in the retail stores and the Vandalia yards. This company went out of busin-

ess of furnishing power and lights for commercial purposes.

FLOUR MILLS

While the grinding of flour is yet an industry in Terre Haute and Vigo County, the business has so diminished that it is almost a vanished industry. The first mill in Vigo County was the Markle Mill on Otter Creek about five miles north of the city, built in 1816, and while it has been remodeled several times, it is the same mill site and same dam site as the original mill, and is still grinding flour and meal.

There were at one time many flour mills in Vigo County, and in Terre Haute. I have not been able to get the names of all of them, buth the most important and prominent were:

McKeen Mills, 10th St. and Wabash Ave.;
Kidder's Mills, 10th St. and Wabash Ave.;
Paddock's Mills, 5th St. and Vandalia R.R.
Telegraph Mill, Lafayette Ave. and Elm St.
Kern's Mill, Lafayette and Eighth Avenues
Conant's Mill, Walnut and Water Streets
One of the early mills was run by William Blaze
Kidder's Mill at Wabash Ave. & Water Street.

I believe all of the mills I have mentioned, in the City of Terre Haute, except the Kidder mill at Wabash Avenue, and Water St. Were mills that ground the grain with millstones, and these mills have all gone out of existence and passed away. They had a wonderful business in their life and ground serveral hundreds of bushels of wheat and corn ever day.

In about 1875 Willard Kidder came to Terre Haute and engaged in the milling business with a Mr. Donmeyer, and in 1879 his brother, W.L.Kidder purchased Mr. Donmeyer's interest and the company was known as Kidder Bros. and built the mill on Water Street on the south side of Wabash Ave. This mill was constructed in the most modern way

the last portion of the structure was the tall chimney made of brick which stood by itself for many years until it was finally taken down and passed into building material.

GAS FACTORIES

The first gas factory of the city was the Terre Haute Gas Company with its factory located at 6th and Canal St. now the Vandalia Railroad. This factory was moved sometime in the 80's to its present location at Water and Poplar Streets, where it now does business under the name of the Citizens Gas & Fuel Co. The Citizens Gas & Fuel Company was organized in 1888 by a Mr. Kendall and others and their factory was located at Chestnut and 2nd Streets and large gas mains reaching from this plant were buried in the city streets all through the business section of Terre Haute. This company made five-year contracts with people for gas at 35 cents per thousand cubic feet and at the end of five years period made another five-year contract at 50 cents per thousand cubic feet. This company went into the hands of receiver sometime in the 90's and this property was taken over by the old Terre Haute Gas Company which gave up its charter and took the name of the Citizens Gas & Fuel Co., under which it is now operating.

HOMINY MILLS

One of the chief articles of food in the United States and especially in the early history of the country was corn-Indian corn or maize, being ground into meal or made into hominy. The original way of making hominy was by soaking the grain in lye until the outside shell peeled off, then rubbing the grains until they separted from the shell. Sometime in the early 70's, Theodore Hudnut invented or perfected a process of making hominy without the use of lye by putting the corn through a set of machinery which chipped off its shell. This chipping process of the dry corn took the outside hull off and also took out the germ in the

corn so that hominy made in this manner could be boiled and served without rubbing off the outside hull. This process of making hominy was conducted in a mill similar to a flour mill, located at the corner of 2nd and Chestnut Streets on the northeast corner; it was afterwards enlarged to cover the ground to 3rd and Chestnut and its warehouses almost to Linton Street, now Sycamore. This factory burned several times and was later merged into the American Hominy Company.

However, before this merger, Mr. Hudnut had erected at Chestnut and Water Streets a large homin mill and operated two steamboats on the Wabash river for the purpose of shipping corn up the Wabash to the mill. These steamboats were the Janie Ray and the Ida Lee and the Captain was William H. Cooper.

The Jenckes Hominy mill was operated by Ray G. Jenches at First and Poplar Streets.

The Newhart Hominy Mill was operated on the east side of First Street between Wabash Ave. and Ohio Street.

The American Hominy Co., successors of the Hudnut mill, was located at Water and Chestnut Streets.

This is a completely vanished industry-not a vestige now remains in Terre Haute except the broken walls of the last mill and grain elevators of the American Hominy Co. at Water and Chestnut Sts. During the life of this industry it consumed many thousands of bushels of corn every day. One of the peculiarities of this industry was that it required white corn and when Mr. Hudnut started his hominy mill white corn was almost unknown in this locality. It required a great deal of persuasion by Mr. Hudnut to get the farmers of this locality to plant white corn and he furnished for many years the seed corn to farmers free in order to get them to plant the white corn instead of yellow corn.

I have mentioned before the hoop-pole industry. It was an industry allied to the cooperage or barrel manufacture, and it went out of exist-

ence when the use of barrels was done away with and both of these industries were largely affected by the consumption of the timber, and passed away with the consumption of the timber of the country. Hoop-poles were made from young hickory trees about 1 and one-fourth inches or 2 inches at the bottom end and tapering to a point. These hoop-poles were placed in a large shallow vat, where the boys of the town would sometimes go and pick out a nice-looking one for their use as a shinny club. The boys would take these water-soaked saplings and twist them around three pegs in the ground, making a turn at the big end, similar to a gold club and when this stick was dried and made the proper length, it made what the boys thought, a very elegant shinny club.

HORSE SHOEING SHOPS

Horse shoeing shops at one time were very common in Terre Haute and all over Vigo County; it was very necessary that horses be shod and it took many shops and many men to keep this work going. Some of the later shops that I have learned of were Connor Bros. at the southeast corner of Third & Cherry Streets. John J. Thomas, northwest corner Third and Poplar Streets; George Wells, Seventh and Lafayette Avenue, William Nicholson at Fifth and Cherry Streets, and many others. These have all disappeared but one or two, and the whole indistry has almost vanished from Terre Haute.

ICE HOUSES

In the earlier times and before 1870 people who cared to have ice in the summertime had their own private ice houses, and people who had no ice houses had no ice in the summer time. One of the first ice houses that is, the first for putting up ice to be sold to the public generally was Luther G. Hager's at the canal and 11th Street. Ice for this ice house was cut from the canal which was supposed to be very good, as people at that time did not think of germs that might come from ice.

Later Mr. L.F. Perdue constructed quite a large ice house on the Wabash River bank just north of the water works pumping station. The ice for this house was cut from the Wabash River, and from 1870 to 1890, ice was obtainable in the winter month from the Wabash river, of a thickness of 8 to 12 inches and this ice was stored in this ice house to be delivered in the summer months. A competitor of Mr. Perdue finally came- the Maxinkuckee Ice Co. which had immense ice houses at Lake Maxinkuckee, from which they shipped ice by the car load into Terre Haute. These two indistries served the people of Terre Haute with ice until the Terre Haute Artificial Ice Co. went into the same business and the natural ice companies were forced out. These natural ice companies were more or less effected by the change in the character of the seasons. After 1890 there were many winters when almost no ice could be gotten from the Wabash river, and thus gradually the artificial ice companies were able to take and keep the business.

IMPLEMENT FACTORIES

We have had at one time quite a successful hand implement company. First the Sandford Fork & Tool Co., or the Sandford Tool and Shovel Co. This company was organized in 1887 by Robert Nixon and two others. The factory was located at Third and Lincoln Streets - 2100 South Third St. This company did a large business and manufactured many kinds of tools, hand forks for farmers and for handling coal and other material. Also garden hoes, of different styles and sizes, shovels and rakes in many styles and sizes.

In connection with this factory there was a handle factory which made the handles for these various implements. They did a good business for many years, but finally the plant was taken over by the Ames Shovel & Tool Co., by whom it was operated for several years, but was finally discontinued and moved away from Terre Haute. The building is now occup-

led by the Louden Packing Co.

IRON INDUSTRIES

The manufacture of iron was at one time an important industry in Terre Haute, and was started in the early 40's on one of the small creeks northwest of Terre Haute, in Vermillion Co., Indiana, just outside of Vigo County, but this plant never reached great porportions, although it continued for a number of years, and much of its iron was hauled into Terre Haute casting foundries, for use. The next iron industry was a blast furnace, owned and operated by the Vigo Iron Co., located at 15th St. and Washington Ave. This was organized in 1869 by A.L.Crawford, A.J.Crawford, J.M.Crawford and seventeen others, including Chauncey Ross. The capital stock of this corporation was $125,000 and the object of the corporation was the manufacture and sale of iron and steel and selling coal. The principal business was the smelting of iron in two blast furnaces. The iron was shipped from Missouri, the stone from Greencastle and the coal from Brazil. The offal of the furnace was slag and this was broken up and used in building streets in and around Terre Haute. It made a better street than gravel and never wore out. Improvements in the process caused this business to be abondoned and the corporation was finally wound up July 1, 1911. While working to capacity, it employed some 50 to 100 men. Much of the product of this balst furnace was used by the Wabash Iron and Steel Co., the Terre Haute Iron & Steel Co. and the Terre Haute Iron & Nail Co.

The Wabash Iron Co. was incorporated in 1872 and was located on North Second Street between the Vandalia Railroad and the Big Four Railroad. When working to capacity, this mill employed many men,-perhaps 300 in its various departments. This mill, from pig iron, made wrought iron in long round and flat bars.

The Terre Haute Iron & Nail Works was incorporated in 1868, as Terre Haute Iron Works of Turner, Glover & Co. This name was changed in 1872

to the Terre Haute Iron & Nail Works. This company was dissolved May 31, 1895. It was located on 14th St. south of Crawford and east of the Wabash and Erie Canal. At its first organization, the principal business of this company was the rolling of iron into plates and the manufacture of cut nails by machinery.

After its reorganization the business of this corporation was the rolling of iron into plates and cutting these plates into nails by machinery. The men who attended to the operating of these nail-cutting machines were known as "nailers" and they formed a very close union, one of the first unions organized in Terre Haute; no one was allowed to learn the trade of "nailer" except a mamber of the family of the "nailer", and their pay was high, compared with other classes of labor. But the whole industry was forced out of business by reason of the manufcature of nails from steel wire by machinery, between 1888 and 1895. Some of the people who were "nailers" at this old mill are Jacob C. Kolsem, A.J.Dennedy, A.D.Tuesh. It was at this mill that William G. Davis, father of the Davis family of singers, came to work as a foreman and most of his boys worked at this mill. This industry at its best, employed about 800 men.

These iron mills and foundries have all passed away-there is not a vestige left of any one of them.

Terre Haute has another iron mill on the Vandalia Railroad, but this last mill started many years after all of the others had gone out of business, and practically out of existence.

LOCK WORKS

The Bramble Lock Works at 6th and one-half Street and the Vandalia Railroad was organized in 1883, with a capital stock of $20,000. The object was the manufacture and sale of all kinds of locks, nuts and bolts. Most of the articles manufactured were padlocks, spring locks of many different designs. The business was carried on in a two-story brick building at the southwest corner of Center Street and Vandalia Rail-

road.

The business was not successful and was discontinuted, and the building sold to the Terre Haute Electric Co. in 1885. Both the building and the business have vanished completely.

LIVERY STABLES

Before the automobile came, the business of boarding horses and of renting horses and buggies for use by individuals, was a very flourishing industry. The use of horses for traveling from place to place was the best method of travel to be had, and it was the pride of every livery stable man to have a fine lot of horses and a fine set of buggies and carriages to rent to his patrons. Some of the most noted of these livery stables are as follows:

W.T. Beauchamp	121-123 South Sixth St.
Jehu Lewis	Ninth & Cherry Streets
Samuel J. Fleming	809 Wabash Avenue
Fouts & Hunter,	121 South Third Street
Westfall & Chadwick Afterward E.W. Chadwick	10 to 12 South Fourth St.
Normal Wells	115 South Third Street

MATCH FACTORY

The manufacture of matches was at one time an industry in Terre Haute, the Standard Match Company was organized in 1901 by Benjamin Hudnut and others. The object was the manufacture of matches, screwers, toothpicks and other products of wood and chemicals.

The factory was located on North Third Street, between Chestnut and Sycamore Streets. The business was not successful and the corporation dissolved completely in 1912.

PAPER FACTORY

While we now have a paper factory in Terre Haute, there was a time when we had a paper or rather a strawboard factory. This factory was located at the village of Ellsworth on the C. &. E. I. R.R. about five

miles north of Terre Haute. The name was the Terre Haute Paper Co. and it was organized in 1883 by H. T. Close, Crawford Fairbanks and two others. The capital stock was $75,000. It operated for a number of years and its principal product was strawboard. It was burned about 1888 and was never rebuilt. It has entirely disappeared-not a vestige of the old factory remains except a few piles of dirty brick.

POWDER COMPANIES

The Independent Powder Co. was organized in 1899 by George L. Rood, J. Smith Talley and others. The object was the manufacture of Nitro glycerine, dynamite, smokeless powder, etc. This factory was located about one-half mile south of Fontanet, in Nevins Township, and carried on business there for about fifteen years. The latter part of this period, however, it had been sold to an outside powder company. This factory was wrecked by an explosion and was never rebuilt.

Two other powder companies have been organized in Vigo County, but I have not learned of the location of these factories. So far as I am able to learn, there is no factory now operating in the manufacture of powder in Vigo County.

PIANO CASE FACTORY

Pianos are very common in this vicinity, but the manufacture of pianos is not so common. We had at one time in Vigo County near Terre Haure a factory for the manufacture of piano cases, that is the wooden structure of the piano. These cases were made from heavy timbers of oak and poplar, and perhaps some other woods, and coated with a thin cover of some beautiful wood that takes a fine polish, like oak veneer, rosewood and walnut, etc. These veneers are put on by a process of gluing the thin veneer strips on the cheaper wood and then polishing the veneer covering. This company was organized in 1890, and was located at 1601 to 1625 Maple Avenue, and did a big business while it was in operation,

employing more than 100, men, and went out of business in 1896 and the building was sold for a feed mill and after several fires, this feed mill burned and is now torn down and carried away. The whole industry had vanished. There is not a vestige that remains.

PLANING AND WOODWORK MILLS

There have been many of these mills in Terre Haute. Some of the principal ones were owned as follows:

Jim Hook
Clift & Williams, 8th & Mulberry Streets,
Highland Place Planing Mill, 16th & Barbour Avenue
Langton Gunstock Factory at 16th and Barbour Avenue
Central Mfg. Co. Poplar Street and the Canal
T.B. Johns Water & Mulberry Streets
A.Dale Houff, 541 North 8th Street
T.N. Snapp, 8th & Walnut Streets

There and all other planing mills, including the last one, T.J. Martin & Co. 16th and Vandalia Railroad, have all passed away. There is not a vestige of them left, except the last mill which was destroyed by fire within the last two weeks. (October 1925).

One of the first planing mills to come to Vigo County was owned by William Clift (Uncle Billy.) He came here in 1852, from Maysville, Kentucky, bringing with him members of the Mills and Butler families. He leased the ground now occupied by William McPeak, being 663 and 665 Wabash Ave., for a carpenter and contractor shop. This ground was then a hill, with some sixteen steps up to it from the street. A one-story building stood a few feet back from the sidewalk. In the 60's Mr. Clift erected the Prairie City Planing Mill at 8th and Mulberry Streets and his firm had much to do with the building of Terre Haute. This building was burned in 1884. A larger one was erected and after Mr. Clift's death it was sold to the A.B. Mewhinney Co., who now occupy it as a candy factory.

PORK PACKING

Packing of pork was at one time one of the largest industries in

The pork-packing industry in Terre Haute was the next largest in the world, the largest being Cincinnati.

ROPE

There was at one time a factory in Terre Haute to make rope, known as a ropewalk. This factory was located on South 3rd Street, but it has been a great many years since any rope was made in Terre Haute.

HOME PACKING COMPANY

Located at the northwest cofner of Chestnut and First Streets.

Organized_____

Capital Stock$_____

In 1925 the company killed about 2500 to 3000 hogs each week, their best output being 5000 hogs in one week. Most of the animals come to their plant in trucks, within a radius of 75 miles of Terre Haute and the great bulk of their product goes back into the same territory.

The average price paid for hogs on foot is about 11 cents per lb. They employ about 200 men, which runs all the year around.

Other plants intown which do some business are:

The Abattoir west of the river

Valentines at the west end of the Wabash Bridge

A. Rowe and Sons Company, 1st and Linden Streets

SOAP FACTORIES

Soap is an article that has been in use in the form of soap some two or three thousand years or more, but until about 1850 the making of soap was, like the spinning and weaving of cloth, said to be a woman's work and was done at the home and the product was mostly a soft soap, or semi-liquid soap, and while some hard soaps were finally made, they were of the rough-grain, coarse variety.

When chemists began to use their efforts in the making of soap, factories sprang up and soap was made in quantities for sale. This factory soap, like the factory cloth, finally worked out of existence the home product. Some of the early soap factories were:

Terre Haute. The work was mostly down along the water front of the Wabash river and many thousands upon thousands of hogs were slaughtered and packed in this industry. The packing of pork took place only in the winter months, possibly January and February, and men were brought into town from all over the country towork in the slaughter houses and packing houses. Hogs were driven in on foot for many miles around Terre Haute, perhaps as far as 50 miles, and they came in great droves, sometimes a thousand in a drove, being driven by men and boys. At this time scarcely any of the smaller or rougher parts of the animal were saved, a great deal being thrown away as offal. With the coming of ice and mechanical means of keeping the meat cool, and modern means of saving and using the parts formerly called offal, these packing houses in Terre Haute were gradually put out of business and the packing of pork is now done in modern packing houses, where it is said that everything of the animal is saved and put to some beneficial use except the squeal. These factories extended along the river front from what is now Ohio Street and Poplar Street to Second Avenue.

Jacob D. Early had a slaughter house at Second Avenue and Water St.

Farrington & Williams, or perhaps H.D. Williams & Co. had one on south First Street; this was probably the largest establishment in Terre Haute. W.B. Warren had a slaughter and packing house at Chestnut Street and the Wabash River.

John L. Humaston's Packing House was north of Chestnut Street on the river bank.

B. McKeen & Co., and Paddock & McGregor each had a packing house.

Linn & Reed had a packing house at Park Street and the Wabash River.

W.H. Duncan also had a packing house.

The barbour packing house was at Tecumseh, in Fayette township, and here they had a large cooper shop in connection with the packing house.

During their activity these industries employed in the winter months perhaps 2,000 men, but they have all vanished.

B.W. Harrison & Son,

Patrick Haggerty

All of these soap factories made principally laundry soap. In 1896 a factory was organized by B.G. Hudnut and six others for the manufacture of soap, chemicals, extracts and baking powder.

All of these soap factories have vanished.

SHOE FACTORIES

At the beginning of Terre Haute, people wore boots and a few shoes, but mostly boots and these boots and shoes were made by journeymen boot makers. This business of making boots for the community was a very important one. Shoes and boots were made in shops, usually with several men, sometimes five or six working in one shop. There were at one time as many as 10 to 15 shoe shops in Terre Haute and they employed from 50 to 75 shoemakers. One of the oldest of these shoemakers if Mr. George Longman, of 1416 North Seventh Street, where he now lives, a retired life with his daughter. Mr. Longman, a journeyman boot maker, came to Terre Haute about 1870 from England, and brought his family with him. He took his first job with Mr. Auble, who conducted a shoeshop on North Second Street near Cherry. He continuted with this employer until Mr. Auble moved his shop to the corner of Chestnut and Fourth Streets, and went with Mr. Auble to this new location and when Mr. Auble passed away, Mr. Longman took over this shop and continued the business. Mr. Longman never had any other employment but the work in Mr. Auble's shop and his own shop, and continued this business until two years ago when he decided he had worked long enough and retired from business. Mr. Longman is now past 84 years of age. He has not made any shoes complete for the last 25 years, his later activity being in the repairing of boots and shoes.

Mr. I.K. Clatfelter, veteran shoe man of Terre Haute, came to Terre Haute and began selling shoes in October 1863. While Mr. Clatfelter never

made shoes with his own hands, he employed journeyman shoemakers and boot makers to make the boots and shoes for him and in 1873 to 1880 he had eight men working for him making shoes for his customers. He was the first man to make box-toe shoes in Terre Haute. These Box-toe shoes became very popular and many people wore nothing else. Some people wore this style of shoe for many years. All these goods at that time were made to order up to 1870 and 1871. In 1875 plain box-toe shoes with plain tops sold at $13.00 per pair; box-toe shoes and plain tops sold for $14.00 and box-toe shoes and Morocco tops sold for $15.00

The last shoes made by Mr. Clatfelter was in 1923, when he got the uppers from a St. Louis factory and had them made by workmen in Terre Haute.

Mr. Clatfelter is now in the business of selling shoes at 826 Wabash Avenue with his son, Fred. E. Clatfelter. When customers of Mr. Clatfelter desires shoes made to order he takes their measurement and sends the measurement and sends the measure to the factory to be made. Mr. Clatfelter has some customers who have been with him for many years. Judge D.W. Henry has had his shoes made by Mr. Clatefelter for the last forty years and Mr. Clatfelter has the same last with which the first shoes were made. When a pair of shoes is desired, these lasts are sent to the factory and the shoes are made, and the lasts are then returned to Mr. Clatfelter and kept until another pair is desired. This same method was used in later years for W.R. McKeen, H.Hulman, Sr. and these two people always wore box-toe boots. William H. Duncan has also used the same last for many years. Dr. Joe Frisz has a last and the same is sent away, when shoes are desired.

Early in 18__ D.C. Greiner started a shoe factory at the corner of 8th and Cherry Streets. This factory operated for several years and then discontinued. These industries have vanished completely-not a vestige remains.

SHOE SHOPS-Continued

Some of the other boot and shoe makers were:

Peter Kretz, whose shop was at _____North Fourth St.
C.F.Taenzen,
Robert Nitche,
Albfred B. Balch,
Louis Tuemler,
Dominick Penno, and of course, many others.

Christopher Leibing, father of Prof. Leibing, was a shoe merchant, as well as a shoe-maker, and at one time hired five or six shoe-makers and worked with them.

The shoe-selling industry of Terre Haute has not passed away of course, but the making of boots and shoes in Terre Haute is absolutely vanished.

STEAMBOATS

Transportation by steamboat to and from Terre Haute was an important and extensive industry from the time steamboats began, perhaps 1822 to about 1890 when this industry had been discarded for the railroads.

During the life of this industry many fine steamboats came to Terre Haute with bot passengers and freight. A "New Orleans Packet" was the term of honor for the best of them; and this was not exaggerated, as many made regular trips between Terre Haute and further up the river and down to New Orleans.

The first steamboat came to Terre Haute May 7, 1822 (1823)-a small Mississippi barge- the "Florence". The second "Plow Boy" with Capt. DeHart, called by the indians, the "Fire Canoe."

This is truly one of the vanished industries of Terre Haute.

Some of the last of the real commercial steamboats were the

Janie Rea-	Captain.	Cooper
Young America-	"	William Barrick
Ida Lee-	"	- - - - - - - - -
Romeo-	"	
Crown Point-	"	Allen Tindale

The foot of Walnut Street was the regular boat landing. The boat would blow its big whistle about three miles below the city and by the

time it arrived at the wharf, the helpers and draymen, and a big part of the population would be at the landing to watch unloading of freight and passengers.

A whole volume might be written of this one very interesting and romantic industry that has now passed from us.

STOVE FACTORIES

A stove factory was at one time operated by a Mr. King at the corner of Second and Chestnut Streets. Mr. King finally built a building at Sixth and the Vandalia Railroad, in which he operated at stove foundry. The business failed and this factory building was fianlly sold to the Perry John Company, concrete machine makers.

SADDLE AND HARNESS SHOPS

In 1880 there were fourteen saddlery and harness shops in Terre Haute. At that time harness was nearly all made by hand and there were 52 man employed in these fourteen shops, that is 52 harness makers who had served their apprenticeship, as the expression was, "working at the bench." Now is 1925 there are only two harness shops in Terre Haute and only two men working at the bench. While there is some harness used, it is nearly all made by machinery and shipped in, in its manufactured state. Some of the saddle and harness makers were:

Farley & Roach,
Froeb & Co.
P.H.Kadel,
Miller & Arleth,
Peter Miller
St. John & Son

SAW MILLS

For the cutting up of logs into timber, some of the earlier mills were owned by Blinn & Barrett and T.B. Johns.

This last named mill was located at Mulberry and Water Streets and was probably the oldest saw mill in Terre Haute. These have all vanished completely. There is however, one saw mill in Terre Haute- P.S.Mace

& Company, located at Canal & Water Streets.

TANNERIES

The tanning of leather was from the beginning an important industry in Terre Haute and Vigo County, the same as everywhere. In the use of leather it was necessary to tan the skins of animals, this tanning being the converting the skins into leather for harness, boots, shoes and other leather articles. The tanning of leather was an industry conducted by individuals and their places were called tanyards, the process being to take the bark of oak trees and pack over the skins of animals in a tank of water with the skins submerged. The process is not very difficult, but process to produce the desired results, some skins being tanned into sole leather, others into top leather and some into soft moccasin leather used for gloves.

Jacob Kern had a tannery at Lafayette and Eighth Avenues. He was the father of Joseph Kern, the jeweler.

T.A. Madison had a tanyard at 10th and Crawford Streets.

Carson's tanyard was near Sandford, Indiana

Colvin's near St. Marys.

Linus Burnett had a tanyard near Burnett, a little town which is now Grant.

These tanyards and the business of tanning has entirely disappeared.

WOOLEN MILLS

The manufacture of wool into clothing was, of course, carried on first in the homes by the women as part of the woman's work in the home. As the country grew, the spinning of wool into yearn and the making of wool into cloth was undertaken by factory people.

S.S. Kennedy & Co. had a factory or woolen mill at 10th and Wabash Avenue. This factory was afterwards sold to Jeffers & Sheesly, and finally went out of business.

The Wabash Ellis Woolen Mill was also one of the industries of Terre Haute located at First and Walnut Streets and operated by Geo. P. Ellis, father of Edwen Ellis. This mill was later sold to Haven & Geddes Co. and used by them for the purpose of making jeans, but this business proved to be unprofitable and the weaving business was discontinued and later the building sold for other purposes. This woolen mill business is one of the real vanished industries of Terre Haute; not a vestige of it remains.

WOOD PUMP FACTORY

Another vanished industry is the wooden pump factory. Originally wells were dug and walled to the bottom, and the water brought up by means of a bucket at the end of a grape vine, and later, a rope. Then someone invented the wooden pump. This pump stock was made up of sections of wood, usually poplar, 8 inches square, with a hole 4 inches in diameter bored through it. These section at one end tapered and the other end had the hole enlarged to fit over the tapered end, the enlarged end banded with iron. The making of these wooden pumps was quite a business in boring a hole through 14 to 18 foot timber from one end to theother. A wooden sucker, attached to a long wood pump rod, which was fastened to the wooden pump handle with wooden pins, completed the pump. This was set into the bottom of the well, 35 to 50 feet deep and the water pumped out through a wooden spout. The only metal about this pump were the bands on the enlarged ends of the sections and the copper or brass lining in one section in which the sucker operated.

The manufacturers of these wooden pumps were:

J. R. Vance,	113 North Sixth Street,
W. H. Fisk,	117 South Seventh Street,
J. Scott,	417 Walnut Street,
Tom Vance	614 Locust Street,

This industry gave way entirely to galvanized iron pumps and driven wells.

While this does not cover all the field of vanished industries of Terre Haute, it gives some idea of those industries which have been a part of the working business activities of this locality that have operated to make Terre Haute a successful business center and a comfortable place in which to live. It would be impossible for me at this time to name all the various industries or give an account of them.

In the paper which I have prepared for the files of this Society I have enlarged somewhat more than I have been able to read to you this evening, and in the data which I have gathered, from which this paper is written, I have, of course, obtained and collected much more than I could put in this paper. I have preserved my notes in some systematic fashion and expect to add to them from time to time as I learn of various industries of Terre Haute which have vanished and disappeared from among us.

(if gone *)

City Directory 1871

Special Collections

	Firm Name	Location	Inc. Date	Officers
*	The Bigelow Coal Mining Co.	sw cor 5th & Main		C.O.Gogfrey -Pres A.D.Ashley - Supt
*	Terre Haute Draw-Bridge Co.	Foot of Main St.		W.R.Edwards - Pres W.R.McKeen - Treas
*	Terre Haute Furniture Company	18-20 So. 4th		S.K.Allen - Pres F.Koch - Sec'y
	Terre Haute Gas Light Co.	6th & Chestnut	1856	W.B.Weaver - Pres George Rugan - Supt
*	Terre Haute Glass Co.	South 13th St.		Preston Hussey - Pres Edward Gilbert - Sec'y
*	Weaver Coal Co.	nw cor 5th & Main		Samuel Weaver - Pres C.H.Smith - Treas

1874 - 75 Directory

*	Express Printing Co.	3 So. 5th St		O.J.Smith - Pres G.H.Hebb & Sec'y & Treas
*	Markland Mining & Mfg.Co	s side Main e of 6th		J.H.Lindley - Pres James Small - Sec'y
*	Terre Haute Ass'n for the promotion of Manufacturers	Beach's Block		Robert S.Cox - Pres G.E.Farrington - Sec'y J.C.Jones - Supt
*	Terre Haute Nail & Iron Works	13th & E & C RR	1867	Firmin Nippert - Pres James McGregor - Sec'y
*	Terre Haute Opera House Co.	Fourth & Main ne cor		H.H.Boudinot - Sec'y
	Terre Haute Water Works	e side 6th s of Main	1871	John Beach - Pres W.B.Tuell - Sec'y J.G.Biggs - Supt
*	Vigo Iron Co.	E&CRR & Washington Ave.	1869	A.L.Crawford - Pres A.J.Crawford - Sec'y & Treas
*	Wabash Iron Co.	710 North 2nd	1873	A.J.Crawford - Pres J.P.Crawford - Sec'y & Treas

78 Incorporated Companies listed
11 Still Existing

1878 Directory

	Firm Name	Location	Inc. Date	Officers
*	Cincinnati,Ind.& Ill. Midland Railway Co.	Union Depot 10th & Chestnut	1877,May	Robert Harvey - Pres John Wooley - Sec'y & Treas
	Rose Polytechnic	cor 13th & Locust		John Collett W.K.Edwards Mgrs Firmin Nippert
*	Shelburn Coal Co.	1023 Main St.		Francis Richards - Pres Hugh Moore - Sec'y
*	Terre Haute Car and Mfg.Co	E & TH RR Main & Poplar	1875,July 19	J.B.Hager - Pres & Treas James Seath - V-Pres & Supt L.G.Hager - Sec'y
*	Terre Haute Cement Pipe and Stone Co.			A.M.Farnham - Pres Samuel McLean - Sec'y
*	Terre Haute Street Railway Co.	Offices in Terre Haute House	1869	W.B.Tuell - Pres B.V.Marshall - Sec'y
*	Vigo Agricultural Society		1864	Uriah Jeffers- Pres Joseph Gilbert - Sec'y Philip Newhart - Treas

1881 Directory

*	Dry Mountain Silver Mining Co.	302½ Main	~~1863,Feb.15~~	C.E.Hosford - Pres D.N.Taylor - Sec'y
	First National Bank	401 Main	1863,Feb.15	Demas Deming - Pres Henry S.Deming - Sec'y
*	Indiana Stone Co.	9th & Cherry	1880,Feb.	Charles Eppinghousen - Pres John Marien - Sec'y
*	Prairie City Bldg.Loan Fund & Savings Ass'n Series #2			James Cox - Pres J.W.Miller - V - Pres L.G.Hager - Treas Richard Dalhen - Sec'y
*	Same - Series #3			George Hammersteih - Pres Joseph Clay - V-Pres L.G.Hager - Treas Richard Dalhen - Sec'y
*	Rocky Mountain Gold and Silver Mining Co.	302½ Main		A.Grimes - Pres D.C.Mitchell - Sec'y
	Terre Haute Savings Bank	14 So.6th	1869	T.C.Buntin - Pres L.B.Martin - Sec'y
*	Terre Haute Stone Works	10th between Main & Mulberry	1880	Frank McKeen - Pres P.C. Henry - Sec'y & Treas E.D.Chadwick - Supt

1881 con't

	Firm Name	Location	Inc.Date	Officers
*	Terre Haute Poultry & Pet Stock Ass'n	10th & Main		Wm Slaughter - Pres U.R.Jeffers - Treas J.B.Harris - Sec'y
*	Terre Haute Telephone Exchange Co.	6th & Main		H.Hulman - Pres Frank McKeen - Sec'y & Treas
*	The Everlasting elevator Bucket Co.	2-4 Beach Block		T.H.Riddle - Pres W.A.Hamilton - Sec'y

1883 Directory

*	Indiana Mutual Aid Ass'n	329½ Main St.	1881	Edward Wright - Pres J.M.Sankey - Treas W.H.Duncan - Sec'y
*	Sargent Machine Co.	601 Ohio	1882	William Bennett - Pres S.Lizzie Heady - Sec'y & Treas
*	Terre Haute Elevator Co.	10th & Main	1876	Samuel McKeen - Pres J.B.Harris - Treas W.P.Ijams - Sec'y

1884 Directory

*	Bramble Lock Co.	Center & Vandalia RR	1883	Robert Hervey - Pres John Berry - Sec'y
	Coal Bluff Mining Co.	714 No. 5th	1875,November	H.H.Beach - Pres J.Smith Talley - Sec'y Shelby French - Agent
*	Indiana Colitic Limestone Co.	19½ & Cherry	1882	D.W.Minshall - Pres C.Eppinghousen - Sec'y & Treas
*	Lancaster Block Coal Co.	921 Main St.	1881	John Andrew - Pres Robert Andrew - Sec'y
	Terre Haute Base ball Ass'n		1883	Edwin Ellis - Pres Alonzo Duddleston- Sec'y E.W.Leads - Treas A.C.Buckenberger - Mgr
*	Terre Haute Board of Trade	636 Main St.	1884 1883	Josephus Collett - Pres E.T.Cakes - Sec'y Frank McKeen - Treas G.W.Bankam Pres'y Sam L.Bridwell - Sec'y & Treas
*	Terre Haute Hoop Co.	Water & Tyler	1884,January	
*	Terre Haute Paper Co	Ellsworth,Ind Office in T.H.		

1884 con't

	Firm Name	Location	Inc.Date	Officers
*	Terre Haute Stone Works	10th between Eagle and Mulberry	1880	J.B.Lyne - Pres J.F.Gulick - Sec'y & Treas E.D.Chadwick - Supt
*	The Keyes Mfg.Co.	13th & 9th Ave.	1881	Horatio Keyes - Pres J.H.Keye s - Sec'y & Treas
	United States Electric Light & Power Co.		1884	A.J.Crawford - Pres Edwin Ellis - Sec'y Samuel McKeen - Treas

1885 Directory

*	Collett Park Street Rialway Co.	office in Court House	1885,July	Andrew Grimes - Pres Harry J. Baker - Sec'y
*	Prairie City Equitable Life & Aid Ass'n	8 Beach Block	1883	L.J.Weinstein - Pres Tom Riddle - Sec'y Edward Lawrence - Treas
	Rose Dispensary	507 Ohio		F.Nippert - Pres Sam McKeen - Treas M.S.Durham - Sec'y
	Rose Orphan Home	office No. 6th	1874	R.W.Thompson - Pres George Farrington - Sec'y
*	Stevens Coal Mining Co.	902 No. 7th	1880	John L.Stevens - Pres Frank Eaton - Sec'y
*	Terre Haute Distilling Co.	311 So. 1st St.	1884	Crawford Fairbanks - Pres Louis Duenweg - Sec'y & Treas
*	Vigo Bldg.Loan,Fund & Savings Ass'n #1	404½ Main	1884	H.H.Boudinot - Pres J.D.Bigelow - Se c'y L.F.Perdue - Treas
*	Wabash Bldg.Loan,Fund & Savings Ass'n		1885	L.L.Williamson-Pres William Slaughter - Treas Ira Calder - financial Sec'y Mort Hidden - recording Sec'y
*	Wabash Valley Detective Ass'n	Room 5 Savings Bank Block	1885	Thomas Donham - Pres L.G.Benson - Sec'y W.Harry Brown - Chief

1887 Directory

*	Challenge Mfg.Co.	129 Ohio	1886	Otto Meisel - Supt
*	Hudnut Milling Co.	400 No. 3rd	1886	Theodore Hudnut - Pres Ben Hudnut - Sec'y & Treas
*	Sole Leather Vamp Shoe Mfg.Co.	21 So.5th	1887	Edwin O'Boyle - Pres John O'Boyle - Sec'y & Treas

1887 con't

	Firm Name	Location	Inc.Date	Officers
*	Terre Haute District Telegraph Co.	636 Wabash	1886	B.G.Hudnut - Pres Charles Oakley - Sec'y & Mgr
	Terre Haute Electric Light & Power Co.	Center & Vandalia RR		Andrew Crawford - Pres Edwin Ellis - Sec'y
*	Terre Haute Fuel Gas Co.	507 Ohio	1886	F.Nippert - Pres James Harris - Treas Martin N.Diall - Supt
*	Terre Haute Lumber Co.	133 No.First St.	1887	Thomas Johns - Pres Worth Steele - Sec'y Henry Miller - Treas
*	Sanford Fork & Tool Co.	3rd St.So of Hulman	1887,August 1	Robert Nixon - Pres E.O.Rickard - Sec'y & Treas D.Sanford - Supt
*	The Square Hole Boring Machine Co.	411 Ohio	1886,August	Thomas Donham - Pres John Lake - Gen'l Supt John Siner - Sec'y
*	Wabash Mutual Live-Stock Ass'n	308½ Wabash	1886	W.H.Scale - Pres A.B.Salsich - Sec'y
*	West Terre Haute Natural Gas Co.	20 No. 6th	1887	J.H.Biggs - Pres L.F.Perdue - Sec'y E.H.Hindley-Treas

1888 Directory

*	Briar Hill Coal Co.		1887	Andrew Grimes - Pres A.Stuckenberg - Sec'y
*	Central Mfg.Co.of TH	928 Poplar	1888	Frederick Goetz - Pres Herman Goetz - Sec'y E.D.Hervey - Treas
*	Citizens Mfg. Ass'n	636 Wabash	1887,April	Robert Geddes - Pres B.G.Hudnut - V-Pres J.R.Duncan - Treas C.M.Thompson - Sec'y
*	Clift & Williams Co.	119-29 No.9th	1888	W.S.Clift - Pres J.H.Williams - V-Pres & Sec'y J.M.Clift - Treas
*	Ellsworth Milling Co.		1887	F.H.McElfresh - Pres Jacob Baur - Sec'y & Treas
*	Holstein-Friesian Publishing Co.	320 Ohio	1886	E.P.Beauchamp - Pres N.G.Buff - Sec'y & Treas

	Firm Name	Location	Inc.Date	Officers
*	Metallic Wheel Co.	8th & Cherry	1887,October	Louis Duenweg - Pres Otto Duenweg - Sec'y & Treas Alex Messner - Supt
	Terre Haute Hotel Co.	7th & Wabash	1888,March	W.P.Ijams - Pres Charles Baur - Sec'y Jacob Baur - Treas
*	Townley Stove Co.	609 Wabash	1888	H.P.Townley - Pres & Treas A.Harstin - Sec'y
*	Vigo Commercial Exchange (Grocers)	527 Ohio	1888	G.T.Elder - Pres Charles M.Elam - Sec'y W.A.Neff - Treas W.Glâver - Supt
*	Wabash Distilling Co	311 So.First St.	1887,Nov 21	Adolph Woolner - Pres G.K.Duckworth - V-Pres J.W.Bâggs - Sec'y C.Fairbanks - Treas
*	Waters-Sweeney Telegraph & Telephone Switch Co.	613 Mulberry	1887	W.W.Ray - Pres T.J.Kaufman - Treas M.H.Waters - Sec'y

American Express Co.

Dup

Incorp. - Sept. 6, 1855-

Trustees -
Henry Wells of Aurora, ~~N.Y~~ N.Y
John Butterfield - Utica, N.Y.
Wm Fargo - Buffalo
Johnston Livingston - N.Y.C.
Alexander Holland - N.Y.C
Wm A Livingston - Livingston N.Y
Hamilton Spencer - Bloomington, Ill.

(typed from handwritten copy from Historical Society Files-- July 19, 1982)

Business (T.H.) (Early)

STORES:

Jacob D. Early 93
Groverman & Bourne 113
A.R. Miller in Warren Block 113
Hulman 1853 off. P.O. 115
Donnelly & Kenig 115
R. O.Tousey 2 Phoenix 115
Julian Marble Yard 115
E. Grover 4 Warren 115
Kerckhoff 3 Warren 115
Louisville Clothing Farrington 115
Jas. T. Moore 9th N. of Main 115
Everwine SS Square 115
B. M. Harrison N. of Canal 115
? Cunweg Carriage Fact. 115
W. E. McLean over P.O. 115
Schooley & Van Horn 5 Phoenix 115
Curtis STore Union Row ~~115~~ 115
Williams & Early 115
Marvin & Kelly 115
Weiss Liquors 4th N. of Main 116
Indiana Drug Store Rose Bldg 1847 117
Wabash Store N. S Square 117
Simon & Herchler 117
Cunningham & Warren Drugs W. S Square 117
Fearus W. of Bank 1848 118
Arnold 2d W of Nippert 119
E. S. Wolfe W S Square 1848 119
J. Warren Paints & Cr. Mulberry & 4th 1d s. of Baptist Church 1848 119
John Palmer 1848 1 d w of Nippert 119
M.W. Sedam N. S. Square old "Eagle Stand" 119
Strauss & Isaacs Clothing 2 d e of Express 119
Grover & Bourne W. S. Square 119
J. M. Hager S S Wabash near Square 119
Graff & Beymer Wab. oppf. Square 119
Reinhard - Spinning Wheel 4th & Wab. 119
Burton & Tilay, (Sit) since J. Cook & Son at Locust Cr. 120
Arnold & Co. since Rufus St. Johns Saddle Shop 1 d S of Williams & Early 120

Community Affairs File

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VIGO COUNTY PUBLIC LIBRARY
TERRE HAUTE, INDIANA

H. C. Cruft W S Square in Ross Bldg . 120
W. B. Tuell opp. CH l d w of Express 120
1854 Ludowici & Hulman Union RW 120
Cunninghams Drugs N of CH & l d e of Sedam's 121
Prairie City Drug 4th & Nat. Union Row 121
S. R. Freeman 4 Phoenix Row 121
J. B. Ludowici Cinti. store Union Row 121
F. T. Hulman 5 Warren Block
Kerckhoff & Co. 3 Warren Block
Williams & Co. drugs Natl. Block 3 ds/of 6th 123
1855 A. Schuler & Goodman furs 3 Union Row 123
1856 Condit succ. C. Hurley 6 Union Row 123
1856 Rice Edsall & Co. Natl, Block cr. 6th & Main 125
J. C. Walter Furniture N. W. Cor. 3 dr Cherry 125
1859 Hulman Natl. Rd. off P.O.
1856 Hulman 5 Warren Block
1857 Nippert & Bro. Farrington Block 127
Union Printing Co. l d N of Corinthian Hall 127
Scudder Opp. Stewart House
Barr 4th & Main
Carico succ Mack 11 Ludowici Blk. 127
Fr. J. W. Markle 13 Nat. Blk.
1857 Houriet 9 Mechanics Row 127
Eppstein & Westheimer 5 Mechanics Row
New York Store 4 Early's Blk.
Griswold succ. Grover & Madison Eagle Fdry. 127
Hulman moved to 5th & Wab.
Shewmaker & Wolfe Distrb. Shewmaker succs.
Peter succ Nick Katzenbach 4 d S. Main N E S Square
1857 City Engineer 4 Mechanics Row 128
F. Nippert & Moses Carrs Bldgs nearly done
Barney & Austin 19 Mechanics Row 128
? F. H. Music Depot. 6 Mechanics Row 129
1856 McKeen & Tousey 2 Phoenix Row
1857 W. Joseph 3 Early Blk.
N.Y. Store (?) Store 4 Earlys Blk
Fruech (?) Store Nipperts Bldg. 129
Nippert & Bro. Farrington Blk.
O. Bartlett succ. Mrs. Childs 7 Phoenix Row 130
Miss Clark Dressmaker 5 Mechanics Row
Buck & Doll 5 Phoenix Row
T. H. Provision Store 4th St. 3 ds of P.O. 130

Edmiston Pianos 6 Mechanics Row 131
1858 Ripley & Donaldson Cor room Farringtons 131
A. R. Miller Photo 4 Warren Blk.
1861 Philip Nicoloy's Photo Gallery 2d floor 109 Cmmt. (?) Row
Simeon Cory Hdw 102 Commercial
Oliver Bartlett Bindery 101 Commercial Row
Jas. R. Tillotson 99 Commercial Row
W. U. Teleg. Co. over Southern Bank
Commercial Row. S. S. Wabash e of 4th
Mechanics Row S.S. Wabash e of 5th
G. W. Patrick & Co. Drugs Cor. 6th St.
J. U. Patrick Grocery 11 Mechanics Row
W. A. Griswold Hdw. 8 Mechanics Row
Minshalls new Bldg. Main near Square
W. R. McKeen , Banker 78 Wabash Phoenix
Sam'l Mack Clothing 64 Wab. Modesitts Bldg.
J. R. Cunninghan, Drugs (?) 67 Wabash
R. S. Cox & Son Whol. Groc. 68 Wabash
S. P. Foote Groc 65 Wabash
J. C. Yates, Hats & Caps 63 Wabash

L. A. Burnett, Leather 2 d South of P.O.
Jacob Kern Jeweler 51 Wabash Warren Blck.
Hartsock, Allen & Co. Removed 1 d e. to 79 Wab.
S. W. Conn & Co. bought Jos. Davis Clothing 12 Mechanics
F. A. Nippert & Co. 116 Main
Proposed block at NW Cor. 5th Main 3 stories high JN
Barr on corner then Mrs. Geo. Board (?), C. T. Gould
Mrs. Chaster Adams , Wm. E. McLean & Hewes Ross.
Minshall & Paddock Clothiers 81 Wab.
Bascom & Co. succ. Freeman at 4 Phoenix
D. H. Arnold sold to N. Erlanger at 93 Main
Mary Groverman adv. room lately occ. R. S. Cox
N. Erlanger & Clothing 93 Warren Blk next to Edsall MacDougal, N.S. Square
See Schools for some 1858 misplaced
Clark & Lockhard Grain and Feeds in Old Gymnasium 5th & Ohio
M. D. Topping Lumber Yd. Lafayette N. of Canal
G. Weiss & Co. Liquors 87 Warren Blk.
B. W. Koopman moves to his new store opp. National # 158 Wab. Nov. 1
Minshall & Paddock next door to Patten Hdw.
1833 Blake & Groverman Cor. 2d & Wabash
Augwines 2 story bldg 18 x 30 ft. & 1½ story kitchen on lot # 164

Ramages Shop below the Eagle & Lion
W. Kendal Groc. 1st & Ohio
A McGregor & Co. iron stove adj. Linton, Blake & Ball
Linton-Lindleys stores.
L. H. & J. Scott Grocery 3d & Ohio
John R. Serrin (?) mfg. shoes next to C. Warren opp. C.H.
P. T. Coverly General Store S. W. Cor Square
Wm. C. Linton retires from T. H. Blake & Geo. W. Ball
1850 Diehl Coffee House, W. S. Cooper, Auction & Comm.
Henry Stakeman (?) Coffee House, Young Shoe Shop, W. B. Tuell Dry Goods,
John Markle Auctioneer, A. Ward shoeshop, Bosworth & Marshall Dry Goods,
Rev. E. M. Knapp, Indep. Univ't. Prt. Shop; McCulkins 2 story Brick
Coffee house; John Dowlings old frame known as Courier office--all
destroyed by fire. Succeeded by Phoenix F. Nippert 3d d. w of
Louisville Clothing in Farrington Blk. John C. Ross, Boston Store
N.E. Cor. Square; Buckeye Cash Store 2d d fr. Alley w end Union Row;
Williams Prairie City Dry Goods 2d d Farrington Blk., J. K. Crisher 1 d
w of Farrington Blk.; Mrs. Deane Confeiy (?) 1 d w of Bank; Ludowici &
Hulman 3d d fr w of Union Row and W. S. Square; John Terian (?)
Hides and Leather 1d e of Spinning W.; ----Clothing Teleg Bldg.,
Farrington; Charles Huttner Liquors 1st d w of N. Smiths; T.H.
Drug Store, Cunningham N. S. Square; Prairie City Store; Browning
& Wall Union Row 4th Wab.; J. W. Houghton, Daguerrean with M. A. Sennet over
4th & Wab.
1852 Stoner & Avery Daguerrean 3 story Farringtons
Wm. Sage Bakery & Confec. on Natl. Road St.
Wasson & Co. open grocery in Cor. Room of Roses Blk
1853 John C. Ross moved to Prairie City Bldg.
Kerckhoff moved to S. E. Cor. 5th & Natl. Rd. St.
H. S. Apple to P. C. Blds 1 d e of Ross.
Ludowici & Hulman dissolve; Hulman retires.
F. T. Hulman on Natl. Rd. off P.O.
J.&W. Modesitt began their block on N. S. Square;
Buckeye Cash Store 2 Union Row.
A. R. Miller Daguerrean over P.C. Drugs
John C. Ross 1 P.C. Bldgs.
Star Clothing Natl. Rd. St. Cor 4th & Opp. P.O.
H.S. Apple # 3 P.C. Bldg.
Modesitts bldg. leaves but one frame N.S. Square
N.S. of Square between 5th & 6th Natl. Rd. St. sold by Blake to Usher (?)
and Tuell. Divided into 14 lots. To be 3 story Bld. (?)

1853 Arba Holmes bldg. brick foundry on e s Canal S. of Wab.
Schooley & Varbona (?) Shoes Phoenix Row 5th d from 3rd. St.
Shewbsjerr (?) Station 1st & Ohio
John Sayre Stoves 2 d n of Phoenix
A/ & E. Tullis Indiana CashStore 8 Phoenix Row
James T. Moore Stoves 1 d N of Main on 4th
M. Sackett in D.H. Arnold room adj. Ross old stand on Main.
Southern Bank, E. T. Hulman, Edmund (?) Grover and Kerckhoffs in Warner Bld.
Dr. Mahan to have Dry Goods next to corner. S. H. Potter to have west room ~~over~~ cor. alley. Whipple & Co. will occupy other room.
Riddle & Lockridge return to R. & R. Corner.
1853 Whipple & Co. # 2 Warren Block.
1854 Apr. 12 Fire in frame Sasseen's Blk 4th & Main destroyed.
Snyders on cor., A. C. Furrows on Main, Jayces Heddens shoes;
Harriets Jewelry, Hunnock's clothing, J. B. Furrows groc.-Coats Paint Shop, on 4th St., Dr. ~~John~~ Fahnstock, Patrick & Browns Paints Shop; Ball & Lockwoods tinshop, Jesse Mitchells Baker Shop; [illegible] Fairbanks Rifle factory, County Scale, Graces Marble shop, Dodsons Groc. , Neumeisters confec'y, Dimmick's Cabinet Shop, Chadwick & Westfalls Stable.
1853 Edm. Grover moving to Warren Block Stoves.
1849 Locust corner 3 d & Natl. Rd. burned (Farringtons)
Sedam 2 d bld. fr cor.; Burton (?) & Tillay on cor. Clothing,
Cranes-Collins & Murray -Chishers (?) Jewelry
E. Tillotson 1 d n of Town Hall
Wm. B. Tuell 1 d w of Express N. S. Square
Louisville Store 2 d d e ofExpress and next to Burtons(?)
B & T. next e of Louisville Store
Charles A. Duy Dry Goods in room lately occ. by E. S. Wolfe , 2 d d s of Bemment & Co.
Buckeye Grocery 4th & Nat. Rd. opp. Spinning Wheel
I. H. Hatham opens Whol. D. G. in Ross Bldg W. S. Square
S. H. Potter Sign of Padlock E. S. Square
Buckeye Cash Store next to Potters
Farringtons new 3 story brick bldg.
Doles 3 story brick N. of Farrington on 3d
M.W. Williams 2d door of Farringtons "Locust Corner"
Illinois Store, J. W. Stewart & Co. 2d e . of N. Smith's Stoves store.
1851 A. H. Johnson 7 Phoenix Row--Wm. B. Tuell # ?
W. H. Buckingham # 3, E. H. Brown 7th # ?

Ludovici & Hulman 3 d d fr west end Union Row.
Stanley & Harbert "Brown Hat" SW cor 4th & Ntl. Rd.
S. R. ~~Dellman~~ Freeman 4 Phoenix Row.
Charles Cruft 2d floor 8 Phoenix Row
Thos. P. Murray "Big Boot" Union Row
Wab. Express e of C.H.
Wabash Foundry & 3 horses for power for sale by A. H. Johnson.
1852 Buckeye Cash Store 2 Union Row
E. Philpot & Co. Dry Goods 8 Phoenix Row
J. Cook 1 Union Row
Browning & Wall Drugs Cor 4th Union Row
1837 McGregor Juniata Iron Store W. S Square
C. H. Bailey Linton Bldg 2d d ~~xxxx~~ formerly occ Cruft.
Geo. Hager Clothing N. S. Square
Frederick & Irish Foundry 1st & Poplar
1840 Stratton & Wallace b of McGregors --interest in T. H. Steam Foundry.
Henry Brasher opp old stand & 1 d w of Buckeye
W. A. Sangster Groc. n s cor 3d & Wab.
1840 Ryan & Baird back in Burnt District
Rufus St. John to Ntl. Rd. fr 2d Bet 1st and 2d- 2dw of Brasher & nearly opp, McGregor
Jas Grover Stoves on 2d ld n of John F. Cruft
David & Boudinot ~~/~~-? Thos Davis 1 d e of Sedams.
1849 Wallace continues Foundry business of S. ~~J.~~ Wallace
Fire on W. S. Square destroyed frame bldgs of S. H. Potter., R. S. McCabe, 2 dwellings of J. H. Ross and 1 of Mrs. Wilson
1845 Eagle Foundry SS from 1st bldg S. of Wallace Foundry
Early Reynolds & Beall dissolve partnership

end

Industries (TA) General + Early

Paper Manufacturers and their Directors

Community Affairs File

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1883--Hervey, Robert G. res. n w corner 6th and Poplar
Hulman, Herman Wholesale Grocer Wines and Liquors, Proprietor Vigo Spice and Coffee Mills, 500-502 Main, res 657 Ohio
Fairbanks, Crawford (Fairbanks & Duenweg) res. 621 Cherry
Deming, Henry S. cashier of First National Bank, res. 204 S. 6th St.
Deming, Demas, President of First National Bank, res. 230 S. 6th St.
Collett, Josephus, President ETH & CRR, 681½ Main, boards at Terre Haute House
Kendall, James R. asst general freight agent for Vandalia Line, 10 N. 6th, res. 647
Maier, Geo. clerk Fairbanks & Duenweg, res. 318 S. 2nd Street (Cherry St

1884--M. T. Close, President Terre Haute Paper Co. Boards at Terre Haute House

Terre Haute Paper Company has office with J. R. Duncan, 662 Main: mills, Ellsworth, Indiana. M. T. Close, President, Frank McKeen, Treas., J. R. Duncan, Secy.

McKeen, Frank (McKeen and Co.) res. 655 Cherry
Hulman, Herman, Wholesale Grocer, Wines and Liquors. Proprietor of Vigo Spice and Coffee Mills, 500-502 Main, and 19-20 N. 5th St. res. 621 Cherry
Hervey, Robert G. President of Bramble Lock Co. s w corner Center and Vandalia R R, boards at Terre Haute House
Deming, Demas, President of First National Bank, 401 Main, res. 230 S. 6th St.
Deming, Henry S. Cashier of First National Bank, res. 204 S. 6th St.
Collett, Josephus, president of ETH & CRR, office 681½ Main, boards T H House
Kendall, James R. asst general freight agent of Vandalia Line, 10 N. 6th, res. 647 Cherry
Maier, Geo. clerk Fairbanks & Duenweg, res. 318 S 2nd St. (Cherry St.

1885--Terre Haute Paper Co.- same location and office as in 1884
McKeen, Frank (McKeen & Co.) res 655 Cherry
Hulman, Herman (Hulman & Co.) Wholseale Liquors, 500-502 Main, res 657 Ohio
Fairbanks, Crawford, President of T H Distilling Co. 311 S. First St. res. 621 Cherry
Hervey, Robert G. Boards at T H House
Collett, Josephus, President ETH & CRR. office 681½ Main, bds. at T H House
Deming, Demas, pres. of First National Bank, 401 Main, res. 228 S. 6th St.
Deming, Henry S. cashier of First National Bank, res. 204 S. 6th St.
Kendall, James R. Asst general freight agent T H & L R R , 10 n. 6th, res. 647 Cherry
Maier, Geo. clerk T H DistillingCo. res. 318 S. 2nd St.

1887--Fairbanks, C. president of T H Distilling Co. res. 402 S. 6th St.
Herman Hulman, Frank McKeen, Demas Deming, Henry S. Deming, and James Kendall are the same as they were in the 1885 directory.
Josephus Collett, office 681½ Wabash, bds T H House
Maier, Geo. Bookkeeper at T H Distilling Co. res. 318 S. 2nd St.
Quinlan, Michael, Grocer, 35, Otter Creek Township, Terre Haute p.o.

1888--Fairbanks, C. President of T H Distilling Co. and treas. Wabash Distilling Co. res. (400 S. 6th St.
Kendall, James R. res. 647 Cherry
Hulman, Herman (Hulman & Co) wholesale liquor dealer and wine importer, 500-502 Wabash Ave. res. 657 Ohio
Deming, Demas Pres. First National Bank, res. 228 S. 6th St.
Deming, Henry S. sec. and treas. Sanford Fork and Tool Co., treas, T H Iron and Nail Works, res. 204 S. 6th
Josephus Collett is the same as the 1887 directory.
Frank McKeen, (Mckeen & Co) res. 655 Cherry
Maier, Geo.

VIGO COUNTY PUBLIC LIBRARY
TERRE HAUTE, INDIANA

Paper Manufacturers and Their Directors Cont'd

1888--Maier, Geo. Sec. & Treas. of the T.H. Distilling Co. Res. 318 S. 2nd St.

1889--Frank McKeen, H. Hulman, D. Deming, J. Collett are the same as in the 1888 directory.
Fairbanks, C. Pres. of T H Distilling Co., res. 402 S. 6th St.
Deming, Henry S. Treas Sanford Fork & Tool Co res. 204 S. 6th St.
Kendall, J. R. General manager of Archer Gas & Fuel Co. res. 647 Cherry
Maier, Geo. Secy of T H Distilling Co res. 1205 S 2nd St.

Industries (TA) C

Community Affairs File

Modern packaging

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Nominated for *Packaging's Hall of Fame*. Story on Page 78

August 1951

VIGO COUNTY PUBLIC LIBRARY
TERRE HAUTE, INDIANA

Business & Industry (R V)
Coca-Cola

Modern packaging

Nominated for *Packaging's Hall of Fame.* Story on Page 78

August 1951

PAMPHLET FILE LOCAL HISTORY

Business (T. H.)

Community Affairs File

Vigo County Public Library

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THE LOCAL TERRE HAUTE AREA

BUSINESS OUTLOOK FORUM

Biographical Sketches

January 24, 1973

Sponsored By:

Bureau of Business Research
Indiana State University
Terre Haute, Indiana

Clinton A. Baker is Dean in the School of Business at Indiana State University. He received his B.S. from the University of Louisville, and his M.B.A. and D.B.A. from Indiana University. Dr. Baker worked as Research Assistant, then Teaching Assistant at IU; as an Assistant Professor, then Associate Professor at the University of South Carolina as well as Director of the M.B.A. Program before he came to ISU. He served as Associate Dean, then Acting Dean before his appointment as Dean of the School of Business. Dr. Baker is a member of the American Marketing Association and is past President of the Southern Marketing Association. Also, he has done consulting work for Humble Oil and Refining Company, Shakespeare Company, several NBC-TV affiliates, and has served as Chairman of several committees on Campus. Dr. Baker has completed many publications and is now working on a new textbook, "Channels of Distribution."

Robert W. Miller is the Deputy Director, Council on International Economic Policy, the White House. He received his Bachelors Degree from the College of the Pacific in California and the M.B.A. Degree from the Harvard University Graduate School of Business Administration and an honorary Doctor of Commercial Science Degree from Drake College. Prior to his present post, some of Mr. Miller's experiences include: Executive Director of the White House Conference on the Industrial World Ahead, 1971; first Director of the Office of Domestic Business Policy, Bureau of Domestic Commerce, U.S. Department of Commerce, 1970; Director, Business Government Relations Program and Director of the Center for the Study of Private Enterprise, the American University, Washington, D. C., 1965-1970. Mr. Miller is a member of the Board of Trustees, Ft. Lauderdale University and Vice Chairman of the National Council Public Relations Committee, Boy Scouts of America. He is the author of several books, among them: Corporate Policies and Public Attitudes and Corporate Ambassadors to Washington. He is the editor of: The Creative Interface 1, the New Relationship Between Business & Government; The Creative Interface 2, International Business-Government Relations; and the Creative Interface 3, Private Enterprise and the Urban Crisis.

John T. Newlin is President of Newlin-Johnson Co., Inc., Realtors and Insurors in Terre Haute, Indiana. Mr. Newlin received his Bachelors Degree in Civil Engineering from Rose-Hulman Institute of Technology and his Masters Degree in Engineering from the State University of Iowa. He is now serving as President of the Indiana Chapter of the American Institute of Real Estate Appraisers and as a member of the Mayor's Committee for the improvement of the downtown area. He is a member of the Board of Managers of Rose-Hulman Institute of Technology and a Director of the Indiana State University Foundation.

Charles E. Uhl is the Terre Haute Area Manager for Public Service Indiana. He is a graduate of the New Albany Business College and has attended the Indiana University Extension Center in Jeffersonville, Indiana. Mr. Uhl is Vice-President of Junior Achievement of the Wabash Valley; Board member of Terre Haute Area Chamber of Commerce and the United Way of the Wabash Valley, and a member of Kiwanis Club of Terre Haute. He has served as Chamber of Commerce, Kiwanis and Boy's Club President in other communities.

Patrick O'Leary is President of Terre Haute Concrete Supply Corporation. Mr. O'Leary received his B.S. Degree while attending Indiana University in Bloomington. He is President of the Vigo Materials Corporation in Terre Haute and a past President of the Terre Haute Rotary Club and past Director of the National Ready Mixed Concrete Association. Mr. O'Leary is on the Board of Directors of several associations including Terre Haute Area Chamber of Commerce, Indiana Manufacturers Association, Indiana Concrete Council and Indiana Savings and Loan Association. He is also on the Board of Associates and a Chairman of the Development Council at the Rose-Hulman Institute of Technology.

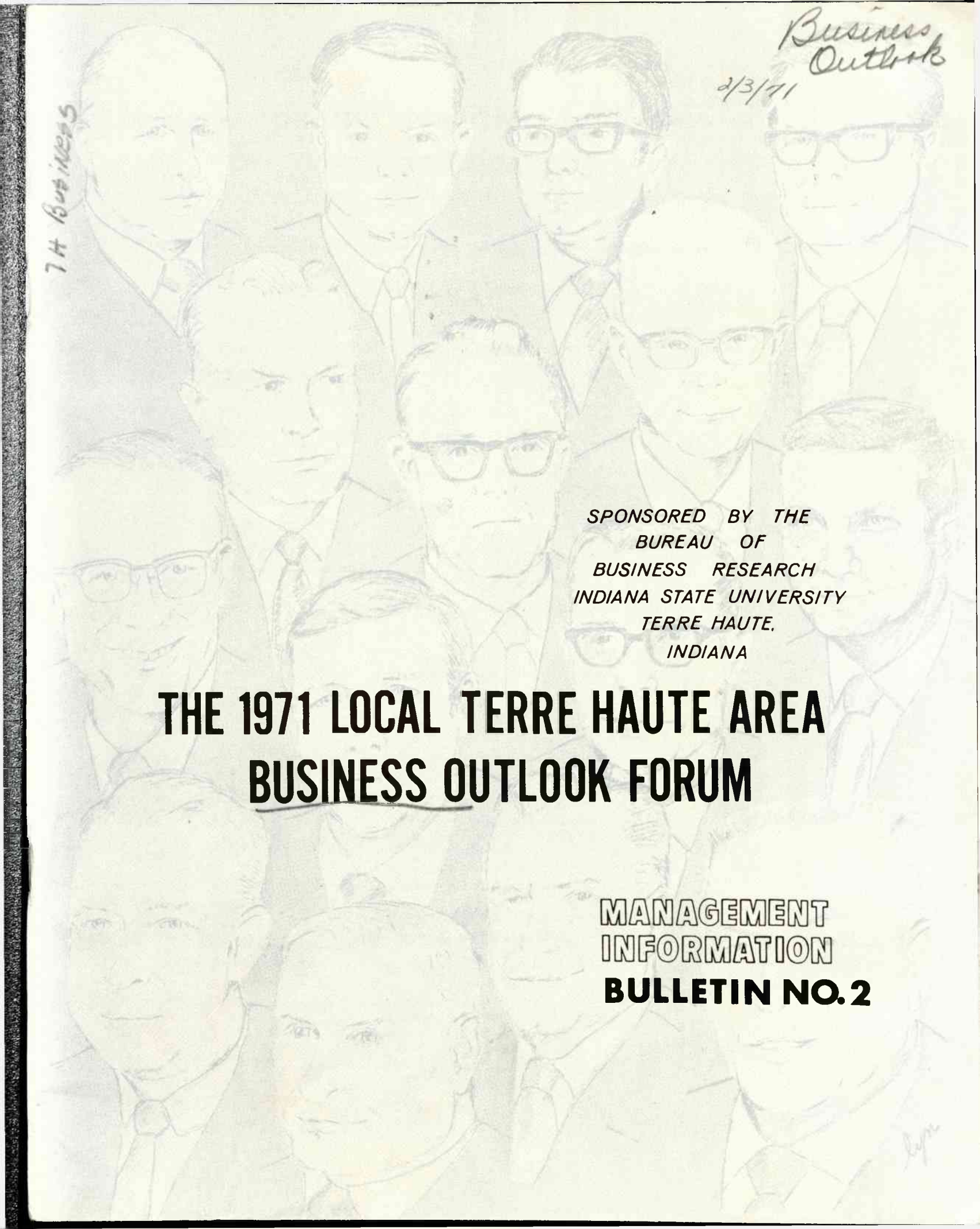
Robert P. Steinbaugh is Chairman of the Department of Management-Finance at Indiana State University. He received his B.S. and M.S. Degrees from the Ohio State University. He also received his Doctor of Philosophy at Ohio State. Before his present position, Dr. Steinbaugh served as Chairman of the Division of Business Administration at Indiana State. Dr. Steinbaugh is a member of the Academy of Management and the American Management Association. He is a member of the honorary societies of: Phi Delta Kappa, Delta Sigma Pi, Pi Omega Pi and Delta Pi Epsilon. Dr. Steinbaugh has been honored by being listed in Personalities of the West and Midwest, American Men of Science, Who's Who in Midwest, and Who's Who in America.

John E. Mackie is the Division Safety Coordinator for the Visqueen Division, Ethyl Corporation in Terre Haute plus seven other plants across the United States. He received a diploma in Electronic Instrumentation and Control from Devry Technical Institute. Mr. Mackie served in the U.S. Navy during World War II. He has been with Visqueen for 26 years.

John E. Sheehan, Jr., is Regional Planner for the West Central Indiana Economic Development District. He is a graduate of Indiana State University. Mr. Sheehan is an active member of the Amercian Institute of Planners, the American Society of Planning Officials, the Indiana Planning Association, and the Board of the Community Action Program. The majority of his work involves the improvement of the physical, economic and social environments of this region through the short and long range planning process.

Business Outlook
2/3/71

74 Business



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TERRE HAUTE,
INDIANA

THE 1971 LOCAL TERRE HAUTE AREA BUSINESS OUTLOOK FORUM

MANAGEMENT
INFORMATION
BULLETIN NO. 2

Vigo County Public Library Business (T.H.)
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march/april 1973 volume 48

indiana business review

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division of research/school of business/indiana university

Business (T.H.)

Vigo County Public Library

Community Affairs File

ILLINOIS

Heart of the Wa

TERRE HAUTE

THE CENTER OF THE BI-STATE

RETAIL MARKET

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MAJOR RETAIL CENTER

As the major retail center of the Wabash Valley, Terre Haute retail sales reached an all-time high of $247,159,000. SRDS figures show that Terre Haute has had a 65.16% retail sales growth increase since 1960.

FASTEST GROWING RETAIL MARKET IN INDIANA AND ILLINOIS

INDUSTRIAL, COMMERCIAL AND EDUCATIONAL DEVELOPMENT OF TERRE HAUTE

The future progress of Terre Haute is assured. Various classifications of leadership, in cooperation with the Chamber of Commerce, are most active. In this highly diversified industrial area manufacturers continue to expand plant facilities and add more and more employees.

In its 1967 Census of Business report, the Federal Bureau of Census will list the Terre Haute Metropolitan Area as a **major retail center!**

What other city of comparable size is able to boast of two excellent colleges and a university who annually contribute over $36,000,000 to the city's economy?

There is little doubt as to why Terre Haute is called the "Action City of the Midwest."

INDUSTRIAL GROWTH

The J. I. CASE COMPANY is now in full production. GENERAL TELEPHONE COMPANY's multi-million dollar expansion for its direct-dial facilities will soon be completed. STRAN STEEL continues to grow, expanding facilities, increasing employment. HERCULES, INC., new polypropylene plant will be ready for production in the Fall of 1968. Scheduled to begin operation in May of 1968 is the $41.5 million addition to PUBLIC SERVICE INDIANA's Wabash River generating station. This will add 350,000 kilowatts to the plant's present output. All signs point to great increases in employment and payrolls in 1968.

COMMERCIAL ENTERPRISES

TOPPS DISCOUNT DEPARTMENT STORE opened for business in December, 1967. BIEDERMAN NATIONAL STORES, INC. — 44,000 sq. ft. will open in the Spring of 1968. MONTGOMERY WARD & COMPANY will move into their new 100,000 sq. ft. retail outlet in the Spring of 1968.

SEARS, ROEBUCK & COMPANY's new outlet at HONEY CREEK SQUARE Shopping Center will occupy 120,000 sq. ft., and will open in the Fall of 1968. This new shopping center will be one of the largest and most elaborate operations in the State.

These and many other commercial developments all indicate a city on the move.

EDUCATIONAL FACILITIES

In 1962 INDIANA STATE UNIVERSITY had an enrollment of 5,941, in 1967 - 11,624, and in 1972 enrollment is expected to reach 16,000, which accounts for the $14 million in construction of classrooms and housing in 1967. Another $7 million has already been earmarked in 1968.

1969 will see the completion of the new $2½ million Science-Home Economics Building on the ST. MARY-OF-THE-WOODS campus. Construction of two new high schools at a combined cost of $14½ million is scheduled to begin in 1968.

EFFECTIVE BUYING INCOME & CASH INCOME BREAKDOWN OF HOUSEHOLDS

AREA	Number of Households (Thousands)	EFFECTIVE BUYING INCOME Net Dollars (000)	EFFECTIVE BUYING INCOME Per Household	PERCENT OF HOUSEHOLDS BY INCOME GROUPS $— 2499	$2500 3999	$4000 6999	$7000 9999	$10,000 and Over
Vigo County	34.4	280,570	8,156	23.7	15.0	27.6	14.4	19.3
City of Terre Haute	24.6	190,328	7,737	24.8	15.3	27.5	14.1	18.3
COUNTIES IN THE AREA								
Clay, Indiana	7.7	55,023	7,146	26.0	17.1	29.0	12.5	15.4
Greene, Indiana	9.0	56,695	6,299	32.3	19.5	26.7	10.1	11.4
Parke, Indiana	4.8	35.163	7,326	30.1	18.1	24.0	10.9	16.9
Sullivan, Indiana	6.9	45,160	6,545	27.7	20.7	27.0	11.1	13.5
Vermillion, Indiana	5.5	38,360	6,975	24.6	18.4	30.1	13.0	13.9
Clark, Illinois	5.3	35,327	6,665	32.0	18.4	25.8	11.0	12.8
Crawford, Illinois	6.9	51,656	7,710	24.8	15.7	24.4	16.0	19.1
Edgar, Illinois	7.5	48,758	6,501	31.3	19.4	27.2	9.9	12.2
	87.8	646,712	$7035*					

SOURCE: Sales Management Survey of Buying Power, June 10, 1967
*Average

Total Daily Circulation
54,093
Sunday Circulation
45,330

Primary 9-County Coverage By:—

The TERRE HAUTE TRIBUNE
and
The TERRE HAUTE STAR

Represented by Inland Newspaper Representatives

T. H. Miscl. 7 Stores History (T.H.)

INDIANA ROOM
PAMPHLET FILE
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FORMER JEWELERS OF TERRE HAUTE

BY

CHARLES T, NEHF

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FORMER JEWELERS OF TERRE HAUTE

By Charles T. Nehf

I entered the store of Sheldon Swope August 24, 1872. The store was then located at No. 76 Main Street, now No. 308 Wabash Avenue. Henry F. Schmidt and Albert Froeb were in the store at that time and later: both men are still in business on Wabash Avenue.

Other men in the jewelry business at time before and later, were S. R. Freeman, who sold the store at No. 76 Main Street to Sheldon Swope, and opened a store at 524 Wabash Avenue, the present room of the Swope Jewelry Co. Also John R. Freeman, a brother of S. R. Freeman, was located in the Naylor Opera House Block at No. 403 Main Street; Cal Thomas was at No. 83 Main Street and Muegge & Son at No. 93 Main Street; the James and Charles Crisher Brothers at No. 248 Main Street, just opposite north of the Court House square. James R. Tillotson, son of Elijah Tillotson, first mayor of Terre Haute, was located one door east of Fourth Street, south side, where the New Market Store is now. George Arnold was in the room now occupied by the Jensen Brunswick Music Store, just west of Sixth Street.. Caesar Russell, a noted Frenchman, had a store where the United Trust & National Bank Building now stands; Charles Lightner later moved into the same room; a prominent jeweler from 1860 to 1880 was Jacob Kern, father of Joseph Kern; he had his store in the room now occupied by Harrison Smith's Feed Store, west side of Court House square, and had the distinction of having the first bay window in the city. The window is still in evidence.

Julius Houriett had a store where the Pentacost & Craft Hardware Store is now; T. H. Riddle's (sometimes called.)

"Terre Haute" Riddle, store was in the building now occupied by the A. F.. Froeb store, No. 521 Wabash Avenue.

A noted character in the days of 1860 to 1875 was Wm. DeCamp, a clock repairer.

Sheldon Swope is the only one of the old jewelers now living- he is now 85 years old. He is the oldest jeweler in business in Terre Haute and that had been in the jewelry business longer than any other jeweler that has ever been in Terre Haute.

Mr. Swope spends most of his time in Florida and now has a residence on the west coast. He comes north in the summer time and usually stops off one or two days in Terre Haute.

Ryce and Edsall

Edsall, McDougall, & Co.

Business (774)

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Community Affairs File

MERCHANDISING A HUNDRED YEARS AGO

A merchants life in Terre Haute a hundred years ago was not a happy one. Competition was keen and unscrupulous. Every dealer bought as cheap as he could and asked all he could get for his wares. There was no actual fixed price, but if the goods were marked at all they were marked with a cipher which usually meant three things. Highest of all was what he would like to get for his goods, between that was what he probably would have to take and lowest of all was as far as he could go to avoid losing sales and losing money.

There was no such thing as a modern sales system, and no realization that a bargain was a bargain only when both the dealer and the customer got the bargain. There was little displays of goods, very few stores had show windows, and many of them if they made any display at all put is out in front of the store and for safety's sake in many cases a chain was passed through the sleeves of a coat fastened with a padlock, and in addition many of the chains were locked to the front of the store.

The lighting was mostly by sperm oil lamps, candles, or coal oil lamps. In another year or two some of the more adventuresome merchants installed gas, but the small flickering flame gave very little light to the interior. Stores opened earlier in those days and few of them closed long after dark. The employees, few in number, together with the manager or owner, came early, swept out the stores, built the fires in the winter, uncovered the stock which may have been covered the night before, and waited for the unwary customer to venture in. None of the stores occupied very much space.

When Ryce and Edsall opened their first store it was in the corner of

the old National Block, now occupied by the Hook Drug Co. at Sixth and Wabash. We have been unable to find any lease for these premises, but the frontage on Main Street included seventeen feet and the rest of the block all built at the same time was made of similar small shops.

Much of this block is still as it was a hundred years ago, but notable exceptions are where the First National Bank have remodeled from the ground up, or we might better say from below the street level, where there were no finished basements in those days, and no such things as vaults with fire and burgular proof time locks.

Their First Move

In October 1856 Ryce having died in the meantime Edsall, McDougal and Company leased the corner room at Fourth and Main now occupied by the Courthouse Furniture. The Bank of Southern Indiana had just vacated the corner and moved across Fourth Street to where they became the First National Bank. This room was about seventeen feet wide, and was the same length as the building is now, and was built in ~~1853~~ 1853 by Chauncey Warren who was a silent partner in the firm.

The lease calls for the store room and the cellar which was not a basement, merely useful for storing refuse material such as boxes and crates. In addition they had the privilege of erecting a stairway at the rear of the store so they could use a room on the second floor for office purposes. They also shared with all the other tennants in the block the space in the rear of the store which was not taken up by the post office a smaller three story building still standing on Fourth Street. As this was the days before germs, vitamins, and so forth its evidenced by the fact that this space enclosed a well, a cistern, and a privvy. The rent was $37.50 per month.

Miscel. 1/313

This Indenture made this Seventh day of August A. D. 1858 between Chauncey Warren of Terre Haute, Indiana of the first part, and Andrew J. Edsall, John McDougall, and George W. Knowlton, trading under the firm and style of Edsall, McDougall and Co. in said Terre Haute, Indiana of the Second part. Witnessith that the said Chauncey Warren in consideration of the rents, and repairs to be made, and covenants hereinafter mentioned, does by these presents lease and demise to the said parties of the second part, the following property to wit; the cellar, the storeroom on the ground floor, and two rooms on the second story at the south end of his brick building situated at the corner of Wabash and Fourth streets on lot number Seven(7) of Chauncey Warren's subdivision of lots 69 and 70 in Terre Haute aforesaid, together with eight feet of ground in the rear of said store of the width thereof, (which is to be kept open) and the privileges of privies, well and cistern on said lot 69 in common with the tennants of said Warren, To have and to hold the same to the said parties of the second part, for the term of five years from and after the first day of October next (1858) ending on the first day of October 1863: the parties of the second part paying therefor the yearly rent of $650 payable in monthly installments of $54.16 2/3 on the first day of each month, and properly making the improvements below specified. And the said parties of the Second part hereby covenant with said Chauncey Warren that they will promptly pay the rent above reserved at the times above mentioned, for the payment thereof, that said rent shall be collectable without any relief whatever from valuation or appraisment laws and that in addition to said rent the said parties of the second part covenant to fill up said storeroom with shelving, counters, and all fixtures necessary for a first class dry goods store at their expense, and that said improvements shall cost not less than $400 at fair chah rates, and shall be completed by the parties of the second part within a reasonable time after taking possession and without any expense or trouble to this lease or its forfeiture, the said improvements shall belong to, and vest wholly in said

Warren-- And said parties of the Second part further covenant, that they will keep and maintain a retail dry goods store upon said premises during the continuence of said lease that they will not underlet or transfer said premises without consent of said Warren first obtained, in writing thereto, that they will keep up the property in proper condition during said term, Commit no waste - make no cutting the reto of floors, walls, or important changes in said premises without consent of said Warren first obtained, and at the expiration of said term deliver up said premises peacebly in as good condition as when received, (with the additional improvements above recited) usual wear and tear and casualities by fire excepted, And that if the rent aforesaid shall at any time, be in arrear. After it becomes due and is demanded, or any of the covenants herein mentioned be broken on part of said parties of Second part, then said Warren, his heirs or Assigns may eject the said Lessee from said premises without previous notice to quit.

And said Warren covenants with the said party's of the Second part that the punctally paying the rent and performing all their covenants aforesaid, shall peacebly hold said premises without the hindrance of any person aforesaid. The said Lessees shall have the privilege of putting up an open stairway in the back part of said storeroom leading to the second story. Witness our hands and seals, at Terre Haute, Indiana this Seventh day of August 1858.

C. Warren Seal

A. J. Edsall Seal

John McDougall Seal

George W. Knoulton per Edsall Seal

Edsall, McDougall and Company Miscel. 2/64

This Indenture witnesseth that Joseph H. Blake of Vigo County in the State of Indian doth Mortgage and Warrant unto Messr. Edsall, McDougall and Company of County and State aforesaid for the sum of One Hundred and // fifty dollars the following personal prope rty. Towit -- One Roan Horse and one buck board to secure the payment of One Hundred and fifty dollars in one year from this date. In witness whereof the said Joseph H. Blake has hereunto set his hand and seal this 1st May A. D. 1861.

Business & Industry

(Wabash Valley)

Community Affairs File

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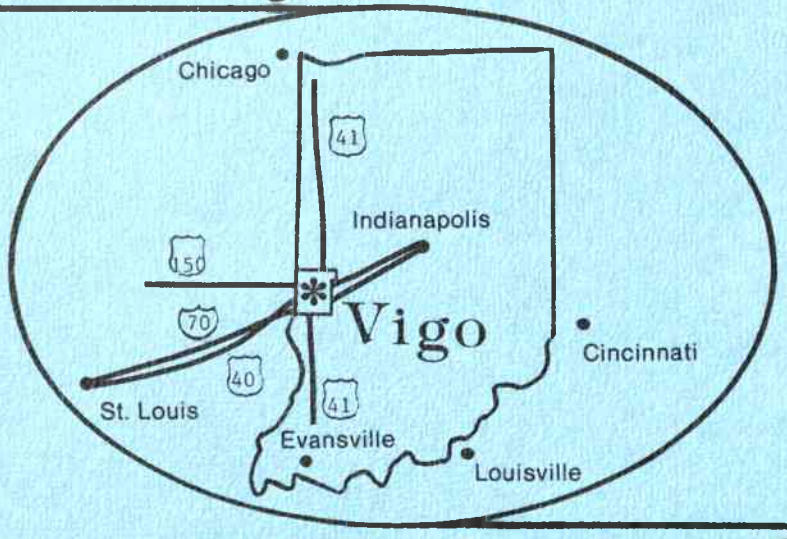
Vigo County



Marketing Study

Vigo County Public Library

T.H. Business
1/13/70
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THE LOCAL TERRE HAUTE AREA BUSINESS OUTLOOK FORUM

MANAGEMENT INFORMATION BULLETIN NO. 1

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